



Explanation of Services

Make every room of your home truly yours. In addition to our innovative design and high quality products that offer endless possibilities, Interior Source will bring your ideas to life from concept to completion. Each of our professional services is accompanied by our unrelenting customer service. We offer a variety of professional services to accommodate your needs for any type of design.

Interior Source & Lighting Source Design Process:

Before the Meeting:

Make the most of it by doing some prep work. Here are some suggestions:

Using magazines and the Internet, gather pictures of styles and products that you like. These will help you and your designer create the room you envision.

Get together with all the members of your family and ask them for their input.

Establish a budget range that works for your family. Remodeling a 200-square foot kitchen can cost \$20,000 - \$100,000 or more, so don't just wait to see what the designer comes up with. When you know how much you want to invest, your designer can guide you toward products that will allow you to stay within the budget.

If you are building a new home or have hired an architect as well as a designer, be sure to get a copy of the floor plan to bring to the meeting.

Consultation Services:

The first meeting could be in the showroom if the project is new construction or in the home if it's a remodeling project. The first meeting typically serves as a getting-to-know-you session to hear about your needs, your wants and your budgetary and space constraints. This is your chance to ask questions about the company's services and products as well as its design process. If this meeting takes place in your home, the designer will measure the kitchen's dimensions and possibly take some pictures, too. This helps them to a) document the space they're working with and b) remember how the kitchen relates to the surrounding rooms. Designers use an extensive Design Survey for each and every project allowing us to

customize the space to fit your needs and visions. The Design Survey allows us to understand details of your lifestyle and family, as well as how you will use your new space. Our professional designer staff works with you to incorporate your feedback, requests, and ideas into the unique and beautiful space you desire. At this point, the designer should have the necessary information to come up with some rough concepts and a ballpark estimate. Most will prefer to meet again in about two weeks to present drawings and an estimate.

Interior Source & Lighting Source Design Process:

In home consultation

Design Survey

An initial estimate reflecting suggested products and allowances based on concept

Product Presentation

A discussion of possible changes and budget adjustments

Mutual agreement between client and designer to continue process

Adjust final drawings with exact products and service costs

Product Presentation

Products and services order procedure

Payment schedule discussed